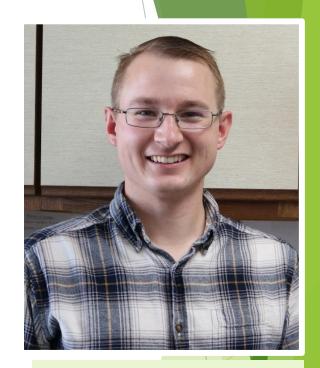
In spite of COVID-19, great things are happening!



Attachment 2

- New UI IBC Endowed Barley Research Agronomist hired and started at Aberdeen Research and Extension Center
- IBC completed funding for endowed position in 2018



Dr. Jared Spackman





13 UI Research Projects funded to support Idaho barley growers



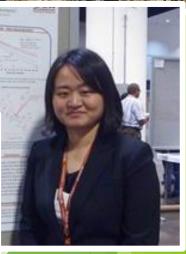
University of Idaho

College of Agricultural and Life Sciences







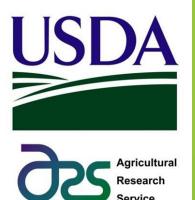


Attachment 2 2/9/2021

2 USDA-ARS scientists funded including Aberdeen Barley Breeding Program









Attachment 2 2/9/2021

Maintaining Domestic & Foreign Marketing Initiatives

Meeting People Where They Are

Online Meetings and Events



Social Media and Email Newsletters



3 Virtual Trade Visits w/USGC

- Mexico Anheuser-Busch Team
- Constellation Brands Barley Procurement Team



Constellation Brands Barley Procurement and R&D Team meeting with Idaho scientists Dr. Juliet Marshall and Dr. Gongshe Hu



2/9/2021

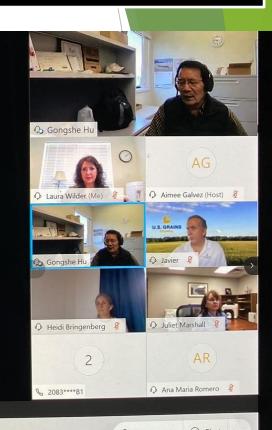




3 Virtual Trade Visits w/USGC

Agronomic Performance of 11ARS183-9 and its checks from 2016-2018.

Line	Yield Irr. (Bu/A)	Yield Dry (Bu/A)	Twt (Lbs./Bu)	Heading (Julian)	Height (inch)	Lodge (0-9)	DON (ppm)
Trial #	13	8	18	9	12	12	3
ACMetcalfe	129.4	62.4	51.7	182	35.2	4.2	8.7
CDC Copeland	132.8	65.0	52.1	173	34.6	4.5	7.2
Conrad	131.0	64.7	51.8	172	32.1	3.5	13.2
M69	129.0	63.3	50.6	175	27.8	1.3	12.4
Merit57	130.1	64.9	50.1	174	32.7	2.4	9.9
Voyager	138.4	66.6	51.4	182	33.0	1.8	8.3
11ARS183-9	138.8	69.0	51.2	172	34.7	1.3	7.6







Featuring Idaho Growers Virtually









Attachment 2 2/9/2021

Food Barley Initatives



Join us for a fun & interactive Zoom webinar

September 16, 2020 | 12PM - 12:45PM Melissa Sleight, Registered Dietician-St. Luke's

Back to School with Barley

- Quick and Easy Cooking Demo
- Learn how to use various barley products
- Discover the nutritional benefits of barley
- · Receive kid-friendly recipes
- Tip and Tricks for cooking with Barley

September Food Barley Webinar with AHA and St. Lukes





Attachment 2 2/9/2021

Please contact Jake Abbott for more information at jake.abbott@heart.org or 208-501-7790

Food Barley Initatives



AHA "Bring on the Barley" Recipe Challenge

Reimagine your favorite recipe with barley!

- SWAP IT
- ADD TO IT
- REPLACE IT WITH SOMETHING NEW

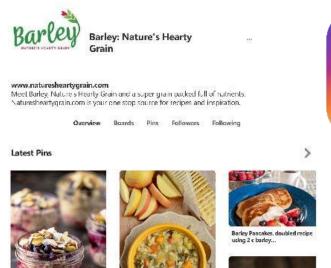
Attachment 2 2/9/2021

Food Barley Marketing

- Communications/Marketing
 - EatBarley.com
 - Videos
 - Social Media / Print Media
 - Outreach to Individual Influencers/Bloggers









Attachment 2 2/9/2021

Export Market Development

- Idaho barley exports currently valued at \$59.2 Million - about 25% of Idaho production
 - Mexico is #1 Market
 - Canada #2 big increase in 2020
 - Japan #3
- Food barley exports to Japan and Korea stalled in 2020
- New Export Protocol for China established in April 2020
 - China is largest beer consumer in the world
 - May 2020 China put 5-year 80% tariff on Australian barley



IBC GROWER EDUCATION

Idaho Grain Market Report published weekly by IBC - email distribution and posted on website

Working on online grower resources and website refresh

